NORTHEAST WISCONSIN TECHNICAL COLLEGE

District Board of Trustees

MEETING AGENDA AND EXHIBITS

Wednesday, April 17, 2024

In-Person at the NWTC Green Bay Campus
2740 West Mason Street, Green Bay, WI 54307

NORTHEAST WI Technical College

OUR VISION…

NWTC is a cutting-edge life-long learning college that transforms, strengthens, and inspires.

MISSION STATEMENT

We are a two-year technical college, serving Northeast Wisconsin by providing education, training, and life-long learning opportunities for all individuals and businesses leading to the development of a skilled and culturally inclusive workforce. Our customers stimulate the economic vitality of our district as a result of the application of skills and knowledge acquired through the completion of certificates, degrees, diplomas, and courses.

NWTC VALUE STATEMENTS

Customer Focus: We are committed to exceeding the service and learning expectations of our customers and our community.

Everyone Has Worth: We are committed to embracing the worth of every individual, creating a place for all people and promoting the respectful environment necessary for intellectual and personal discovery.

Passion and Inspiration: We have a personal passion for achieving the College's vision, inspiring and motivating others to action.

Creativity and Innovation: We are committed to energizing and fostering transformative change through challenging experiences, proactive thinking, and taking initiative.

Collaboration: We are committed to open communication, teamwork, and productive conflict that strengthen relationships and create better solutions.

Emotional Intelligence: We are committed to growth in our individual awareness through personal reflection, seeking input from others and aligning our actions.

Results and Accountability: We are individually and collectively accountable for the sustainable and optimal use of resources and the achievement of meaningful, measurable results.

Valuing Talent & Well Being: We are committed to fostering a mentally and physically healthy work environment that promotes learning and growth and attracts and retains talented people.

Ethics: We are committed to ethical and honest behavior and personal responsibility for living and modeling the values of NWTC.

NWTC Land Acknowledgment Statement

"The region served by Northeast Wisconsin Technical College occupies the ancestral home of the Menominee Nation, who have persisted here in Northeast Wisconsin from before recorded history to the present day. The College's Green Bay campus exists upon lands ceded to the Oneida Nation by the Menominee Nation. We acknowledge this land we stand upon today as sacred, historical, and significant to the Menominee and Oneida Nations, as are the lands of all sovereign First Nations People."

NORTHEAST WISCONSIN TECHNICAL COLLEGE

NWTC Board of Trustees Meeting
Agenda

April 17, 2024

12:00 – 3:00 p.m.

NWTC Green Bay Campus – Boardroom DO308
2740 West Mason Street, Green Bay, WI 54303

Open Meeting & Roll Call – Please turn off all cell phones at this time.

The Board Chairperson will call the April 17, 2024 NWTC Board of Trustees meeting to order and request that roll call be taken at this time.

Guests ***12:00 – 12:15***

1. Open Forum, Introduction of Guests, and Acknowledgements

   The Chairperson will ask for the introduction of any guests present at this time and invite public comment.

   Prior to the open of the meeting, public wishing to speak during this portion of the agenda must complete the sign-in sheet provided at the meeting location proving their name and nature of interest/concern. Public Remarks are limited to five (5) minutes per person and fifteen (15) minutes in total.

2. Mission Moment

   Meridith Jaeger, VP of College Advancement, will share a mission moment during this time.

3. Student Leader Forum

   A Student Leader Forum Officer will provide an update at this time.

Executive Session ***12:15 – 12:45***

The Board Chair will accept a motion to go into Executive Session in accordance with State Statute 19.85(1)(a) (c) (e) [1]for the purpose of discussing the following items: 1) Conducting a non-renewal private conference; and 2) Final approval of issuance of non-renewal notices.

Following the Executive Session, the Board Chair will accept a motion to return to the regular order of business.

Open Session

The Board reserves the right to reconvene in open session to take action on items discussed in closed session.

Action Items (Roll Call Vote) ***12:45 – 2:00***

1. Bills

   Detailed copies of the current disbursements for fiscal year 2024 for the month of March are being forwarded to the Board Treasurer for review and recommendation to the Board for payment. Additional listings of the bills are available in the District Office for review by any interested person.

   It is recommended that the Board approve the March 2024 bills as presented.

2. Budget Modifications

   Board Exhibit 1 is a copy of the fund statements of proposed fund and function modifications to the FY 2024 budget, prepared in accordance with Wisconsin State Statute 65.90(5) and the Uniform Financial Fund Accounting System Manual of the Wisconsin Technical College System Board.

   It is recommended that the Board approve the proposed fund and function modifications contained in the fund statements and that such modifications be summarized and published per State Statute 65.90(5) as a Class I legal notice within ten days of Board approval and the exhibit be forwarded to the State Board.

[1] ***1)*** *Any meeting of a governmental body, upon motion duly made and carried, may be convened in closed session under one or more of the exemptions provided in this section. The motion shall be carried by a majority vote in such manner that the vote of each member is ascertained and recorded in the minutes. No motion to convene in closed session may be adopted unless the chief presiding officer announces to those present at the meeting at which such motion is made, the nature of the business to be considered at such closed session, and the specific exemption or exemptions under this subsection by which such closed session is claimed to be authorized. Such announcement shall become part of the record of the meeting. No business may be taken up at any closed session except that which relates to matters contained in the chief presiding officer's announcement of the closed session. A closed session may be held for any of the following purposes:*
(a) *Deliberating concerning a case which was the subject of any judicial or quasi-judicial trial or hearing before that governmental body.*
(c) *Considering employment, promotion, compensation or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.*
(e) *Deliberating or negotiating the purchasing of public properties, the investing of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session.*

3. Self-Insurance Fund Balance

The self-insurance fund balance through March 2024 is $130,683. A self-insurance fund balance at that level poses a concern with the College being able to pay claim and admin costs incurred by the plan. Additional funding is needed to ensure that expenses are covered through the remainder of calendar year 2024 and allow the College time to assess and determine plan change options that would be implemented January 1, 2025. Plan changes will address long term fixes ensuring a solvent self-insurance fund. This will help avoid mid-year plan changes and allow time for the college to communicate plan changes to faculty and staff.

It is requested that the Board approve $1.5 million to be transferred from the general fund balance to the self-insurance fund.

4. Capital Request: IsoraGRC

Board Exhibit 2 is a copy of the Financial Summary for IIT Unbudgeted Capital Software Requests. To manage risk effectively and ensure good governance, the adoption of Governance, Risk, and Compliance (GRC) software is strategically imperative. Currently, our seven separate GRC regulations are tracked through a spreadsheet. This is time consuming and needs regular manually updating as compliance requirements change, like the Gramm-Leach-Bliley Act (GLBA).

It is requested that the Board approve the use of $60,579.00 from the Capital Reserves to purchase IsoraGRC on a 2-year subscription to be paid upfront.

5. Capital Request: Web Monitoring Services

Board Exhibit 2 is a copy of the Financial Summary for IIT Unbudgeted Capital Software Requests. In order to stay ahead of increasing cyber-attacks, dark web monitoring is a crucial tool for organizations to protect their sensitive information. Dark web monitoring can prevent identity theft and cyber-attacks by giving early warnings about data breaches.

It is requested that the Board approve the use of $51,940.00 from the Capital Reserves to purchase dark web monitoring services for two years to be paid upfront. This system will also build upon our risk management and compliance needs as part of the Gramm-Leach-Bliley Act (GLBA) for example.

6. Resolution Awarding the Sale of $6,190,000 General Obligation Promissory Notes; Providing the Form of the Notes; and Levying a Tax in Connection Therewith

At its meeting on February 14, 2024, the Board authorized the borrowing of $6,190,000 for FY 2024 capital budget needs ($5,294,500 for moveable equipment, $895,500 for building improvement). A draft resolution providing for the sale of General Obligation Promissory Notes in the amount of $6,190,000, and specifying the amount of the tax heretofore levied, has been prepared by Bond Counsel and is attached as Board Exhibit 3. PMA Financial Network, Inc. will be soliciting competitive bids for the issue and presenting the bid tabulation and the winning bid for the sale of the notes at the meeting on April 17, 2024.

It is recommended the Board adopt the resolution authorizing the sale of $6,190,000 General Obligation Promissory Notes; providing the form of the notes; and levying a tax in connection therewith.

7. Policy Discussion: Proposed Capital & Operational Budget (60 minutes)

Dr. Kristen Raney, President, and Pam Lunde, Director of Financial Operations will present the FY25 Capital and Operational budgets to the Board at this time.

The Board may act on approving the FY25 Budget as presented/modified for the purpose of holding a Budget Public Hearing.

It is recommended that the Board approve the FY25 Capital and Operational Budgets for the purpose of conducting a Budget Public Hearing to be held on May 8, 2024, at 4:00 p.m. in the Boardroom DO308, located on the NWTC Green Bay Campus.

Consent Agenda Items*:** ***2:00 – 2:05

1. Minutes

The minutes of the March 15, 2024 Board meeting were sent to Board members prior to the April 17, 2024 Board meeting. It is recommended that Board approval be given for the March 15, 2024 Board meeting minutes.

2. Corporate Training & Economic Development (Contracts for Service)

Under the provisions of State Statutes 38.14 (3) and State Administrative Code WTCS 8, the District Board may enter into contracts to provide instructional or non-instructional services to public institutions, local governmental bodies, private institutions, industries, and businesses. District Board policy E240 delegates the authority to initiate a contract to the President, with the proviso that the contract is subject to retroactive approval by the Board. A report of fiscal year 2024 contracts pending Board approval is attached as Board Exhibit 4.

This report includes not only the in-district contracts but also the out-of-district and the out-of-state contracts. State Board Contract for Service Policy requires that the District Board receive a report at least quarterly on contracts entered into for which less than full cost is being charged. We have elected to provide the Board with this report on a monthly basis. This report uses a state formula in which the state annually calculates a percentage for indirect expenses (34.08% for on-campus and 27.96% for off-campus) such as administration, facilities, utilities, information systems, registration, counselors, insurance, etc., associated with a contract to determine full costs. Project pricing was recommended by the department and approved by the Board. The intent is to recover the direct and indirect costs of delivering the services. Copies of the contracts are available for review by any interested person.

It is recommended that the Board approve the contracts for services identified in Board Exhibit 4.

Break ***2:05 – 2:20***

Reports

1. Divisional Reports ***2:20 – 2:40***

   A. President's Report
   B. Learning Update
   C. College Advancement Update
   D. Diversity, Equity, and Inclusion Update
   E. Talent & Culture Update
   F. Student Services Update
   G. Business & Technology Update

2. Board Member Professional Development Updates ***2:40 – 3:00***

   Board members will have an opportunity to report out on any professional development activities and/or conferences they have attended since the last Board meeting.

Next Board Meeting(s)

The May 8, 2024 Board Meeting will be held in the NWTC Green Bay Campus Boardroom located at 2740 W. Mason Street, Green Bay, WI 54307.

Board members and administration will have an opportunity to identify items that weren't identified prior to the preparation of the agenda for referral to administration or placed on a future board agenda.

Upcoming Event(s)

May 6, 2024, NWTC District Public Hearing and Board Appointment Meeting

Adjournment

The Board Chair will accept a motion to adjourn the April 17, 2024 Board meeting.

NORTHEAST WISCONSIN TECHNICAL COLLEGE

District Board of Trustees

Exhibits

April 17, 2024

NORTHEAST
WI Technical College

Northeast Wisconsin Technical College District

General Fund **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	13,898,392	14,038,686	140,294
State Aid	44,880,000	44,880,000	-
Program Fees	19,380,000	19,380,000	-
Material Fees	1,100,000	1,100,000	-
Other Student Fees	1,035,000	1,035,000	-
Institutional Revenue	577,400	577,400	-
Federal	-	-	-
Transfers from Reserves & Designated Fund Balances	2,459,608	2,117,314	(342,294)
Other Funding Sources	-	-	-
Total Resources	83,330,400	83,128,400	(202,000)
Uses			
Instruction	51,294,835	51,176,935	(117,900)
Instructional Resources	1,454,500	1,413,800	(40,700)
Student Services	10,194,700	10,202,900	8,200
General Institutional	14,568,783	14,516,183	(52,600)
Physical Plant	5,805,200	5,781,200	(24,000)
Auxiliary Services	-	-	-
Transfers to Reserves & Designated Fund Balances	-	-	-
Other Uses	12,382	37,382	25,000
Total Uses	83,330,400	83,128,400	(202,000)

Northeast Wisconsin Technical College District

Special Revenue - Operating **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	1,507,941	1,483,362	(24,579)
State Aid	1,166,074	1,303,044	136,970
Program Fees	142,000	129,100	(12,900)
Material Fees	44,000	40,100	(3,900)
Other Student Fees	198,907	185,707	(13,200)
Institutional Revenue	9,755,342	10,233,670	478,328
Federal	2,569,515	2,803,710	234,195
Transfers from Reserves & Designated Fund Balances	128,392	-	(128,392)
Other Funding Sources	-	-	-
Total Resources	15,512,171	16,178,693	666,522
Uses			
Instruction	12,938,143	12,990,080	51,937
Instructional Resources	-	1,175	1,175
Student Services	2,318,280	2,737,231	418,951
General Institutional	211,730	404,875	193,145
Physical Plant	34,000	34,000	-
Auxiliary Services	-	-	-
Transfers to Reserves & Designated Fund Balances	-	1,314	1,314
Other Uses	10,018	10,018	-
Total Uses	15,512,171	16,178,693	666,522

Northeast Wisconsin Technical College District

Special Revenue - Non-Aidable **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	220,000	80,000	(140,000)
State Aid	2,270,000	2,270,000	-
Program Fees	-	-	-
Material Fees	-	-	-
Other Student Fees	1,315,000	1,315,000	-
Institutional Revenue	27,000	27,000	-
Federal	8,041,000	8,891,000	850,000
Transfers from Reserves & Designated Fund Balances	-	140,000	140,000
Other Funding Sources	-	-	-
Total Resources	11,873,000	12,723,000	850,000
Uses			
Instruction	-	21,298	21,298
Instructional Resources	-	2,755	2,755
Student Services	11,873,000	12,671,460	798,460
General Institutional	-	27,487	27,487
Physical Plant	-	-	-
Auxiliary Services	-	-	-
Transfers to Reserves & Designated Fund Balances	-	-	-
Other Uses	-	-	-
Total Uses	11,873,000	12,723,000	850,000

Northeast Wisconsin Technical College District

Capital Projects **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	-	-	-
State Aid	25,000	25,000	-
Program Fees	-	-	-
Material Fees	-	-	-
Other Student Fees	-	-	-
Institutional Revenue	63,604	110,253	46,649
Federal	-	-	-
Transfers from Reserves & Designated Fund Balances	394,801	596,800	201,999
Other Funding Sources	30,616,854	30,413,949	(202,905)
Total Resources	31,100,259	31,146,002	45,743
Uses			
Instruction	10,628,183	10,567,355	(60,828)
Instructional Resources	571,171	535,825	(35,346)
Student Services	402,692	355,814	(46,878)
General Institutional	10,674,699	10,718,931	44,232
Physical Plant	8,814,514	8,968,077	153,563
Auxiliary Services	9,000	-	(9,000)
Transfers to Reserves & Designated Fund Balances	-	-	-
Other Uses	-	-	-
Total Uses	31,100,259	31,146,002	45,743

Northeast Wisconsin Technical College District

Debt Service **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	21,344,865	21,344,865	-
State Aid	-	-	-
Program Fees	-	-	-
Material Fees	-	-	-
Other Student Fees	-	-	-
Institutional Revenue	25,000	25,000	-
Federal	-	-	-
Transfers from Reserves & Designated Fund Balances	-	-	-
Other Funding Sources	235,229	539,765	304,536
Total Resources	21,605,094	21,909,630	304,536
Uses			
Instruction	-	-	-
Instructional Resources	-	-	-
Student Services	-	-	-
General Institutional	-	-	-
Physical Plant	21,047,865	21,047,865	-
Auxiliary Services	-	-	-
Transfers to Reserves & Designated Fund Balances	557,229	861,765	304,536
Other Uses	-	-	-
Total Uses	21,605,094	21,909,630	304,536

Northeast Wisconsin Technical College District

Enterprise **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	447,900	447,900	-
State Aid	-	-	-
Program Fees	-	-	-
Material Fees	-	-	-
Other Student Fees	-	-	-
Institutional Revenue	4,658,000	4,658,000	-
Federal	-	-	-
Transfers from Reserves & Designated Fund Balances	43,500	43,500	-
Other Funding Sources	15,000	15,000	-
Total Resources	5,164,400	5,164,400	-
Uses			
Instruction	-	-	-
Instructional Resources	-	-	-
Student Services	-	-	-
General Institutional	-	-	-
Physical Plant	-	-	-
Auxiliary Services	5,164,400	5,164,400	-
Transfers to Reserves & Designated Fund Balances	-	-	-
Other Uses	-	-	-
Total Uses	5,164,400	5,164,400	-

Northeast Wisconsin Technical College District

Internal Service **Fiscal Year 2023-24**

	Current Budget Adopted 12/13/2023	Modified Budget Adopted 4/17/2024	Change
Resources			
Tax Levy	-	-	-
State Aid	-	-	-
Program Fees	-	-	-
Material Fees	-	-	-
Other Student Fees	-	-	-
Institutional Revenue	12,381,000	12,306,000	(75,000)
Federal	-	-	-
Transfers from Reserves & Designated Fund Balances	-	-	-
Other Funding Sources	-	-	-
Total Resources	12,381,000	12,306,000	(75,000)
Uses			
Instruction	-	-	-
Instructional Resources	-	-	-
Student Services	-	-	-
General Institutional	-	-	-
Physical Plant	-	-	-
Auxiliary Services	12,381,000	12,306,000	(75,000)
Transfers to Reserves & Designated Fund Balances	-	-	-
Other Uses	-	-	-
Total Uses	12,381,000	12,306,000	(75,000)

Financial Summary for IIT Unbudgeted Capital Software requests
for April 17, 2024 NWTC Board Meeting

Item	Requested Amount		Notes
HackNotice dark web monitoring	$	51,940.00	2 year subscription, paid upfront
IsoraGRC governance, risk, and compliance software	$	60,579.00	2 year subscription, paid upfront
	$	112,519.00	Total of both requests
	$	(100,000.00)	Amount moved to capital reserves from IIT budget on 04/08/24 for a cancelled project
	$	**12,519.00**	**Final amount needed out of capital reserves**

Executive Summary - IsoraGRC

In today's complex and rapidly changing business environment, organizations face an increasing number of regulations and standards that they must comply with. This, coupled with the need to manage risk effectively and ensure good governance, has made the adoption of Governance, Risk, and Compliance (GRC) software a strategic imperative. Right now, we track our seven separate GRC regulations through a spreadsheet. This is time consuming and needs regular manually updating as compliance requirements change, like the Gramm-Leach-Bliley Act (GLBA).

We are requesting $60,579.00 to purchase IsoraGRC on a 2-year subscription to be paid upfront. This product was compared with 3 others by Anne Koors and Karl Reischl. ISORA was developed and launched at The University of Texas at Austin and since 2007, ISORA has evolved and molded itself as a risk assessment tool to accommodate some 95,000 systems/devices across 175 individual departments. It is marketed specifically to education markets.

The funding for this will come out of capital reserves. See supporting financial summary document for detailed information.

Executive Summary - HackNotice

Dark web monitoring is a crucial tool for organizations to protect their sensitive information. Dark web monitoring actively searches for and tracks your information on the dark web. It can detect compromised passwords, breached credentials, intellectual property, and other sensitive data being shared and sold among criminals. Without dark web monitoring, you may spend months not knowing that a data breach occurred. Dark web monitoring enables you to promptly identify when your sensitive information falls into the hands of cybercriminals, allowing you to take preventative measures against hacking. Dealing with cyber-attacks increases cybersecurity costs, which may ultimately affect consumers in the form of higher prices. Dark web monitoring can prevent identity theft and cyber-attacks by giving early warnings about data breaches, thus potentially saving you from significant financial loss and/or shutdown of the College while the incident is ongoing.

During a review of HackNotice, we saw some of our credentials and passwords that are available on the dark web. We are requesting $51,940.00 to purchase dark web monitoring services for two years to be paid upfront. This system will also build upon our risk management and compliance needs as part of the Gramm-Leach-Bliley Act (GLBA) for example.

The funding for this will come out of capital reserves. See supporting financial summary document for detailed information.

RESOLUTION NO. _____

RESOLUTION AWARDING THE SALE OF $6,190,000
GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2024B

WHEREAS, on February 14, 2024, the District Board of the Northeast Wisconsin Technical College District, Brown, Door, Oconto, Kewaunee, Marinette, Florence, Shawano, Outagamie and Manitowoc Counties, Wisconsin (the "District") adopted a resolution (the "Authorizing Resolution") which authorized the issuance of general obligation promissory notes in the amount of $895,500 for the public purpose of paying the cost of building remodeling and improvement projects and in the amount of $5,294,500 for the purpose of paying the cost of the acquisition of movable equipment (collectively, the "Project");

WHEREAS, the District caused Notices to Electors to be published in the Green Bay Press Gazette on February 18, 2024 giving notice of adoption of the Authorizing Resolution, identifying where and when the Authorizing Resolution could be inspected, and advising electors of their right to petition for a referendum on the question of the issuance of general obligation promissory notes to finance building remodeling and improvement projects and the acquisition of movable equipment;

WHEREAS, no petition for referendum has been filed with the District and the time to file such a petition has expired;

WHEREAS, the District has directed PMA Securities, LLC ("PMA") to take the steps necessary to sell the District's general obligation promissory notes (the "Notes") to pay the cost of the Project;

WHEREAS, PMA, in consultation with the officials of the District, prepared an Official Notice of Sale (a copy of which is attached hereto as Exhibit A and incorporated herein by this reference) setting forth the details of and the bid requirements for the Notes and indicating that the Notes would be offered for public sale on April 16, 2024;

WHEREAS, the Secretary (in consultation with PMA) caused notice of the sale of the Notes to be published and/or announced and caused the Official Notice of Sale to be distributed to potential bidders offering the Notes for public sale;

WHEREAS, the District has duly received bids for the Notes as described on the Bid Tabulation attached hereto as Exhibit B and incorporated herein by this reference (the "Bid Tabulation"); and

WHEREAS, it has been determined that the bid proposal (the "Proposal") submitted by the financial institution listed first on the Bid Tabulation fully complies with the bid requirements set forth in the Official Notice of Sale and is deemed to be the most advantageous to the District. PMA has recommended that the District accept the Proposal. A copy of said Proposal submitted by such institution (the "Purchaser") is attached hereto as Exhibit C and incorporated herein by this reference.

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NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

Section 1. Ratification of the Official Notice of Sale and Offering Materials. The District Board hereby ratifies and approves the details of the Notes set forth in Exhibit A attached hereto as and for the details of the Notes. The Official Notice of Sale and any other offering materials prepared and circulated by PMA are hereby ratified and approved in all respects. All actions taken by officers of the District and PMA in connection with the preparation and distribution of the Official Notice of Sale, and any other offering materials are hereby ratified and approved in all respects.

Section 1A. Award of the Notes. For the purpose of paying the cost of the Project, there shall be borrowed pursuant to Section 67.12(12), Wisconsin Statutes, the principal sum of SIX MILLION ONE HUNDRED NINETY THOUSAND DOLLARS ($6,190,000) from the Purchaser in accordance with the terms and conditions of the Proposal. The Proposal of the Purchaser offering to purchase the Notes for the sum set forth on the Proposal **[**(as modified on the Bid Tabulation and reflected in the Pricing Summary referenced below and incorporated herein)**]**, plus accrued interest to the date of delivery, resulting in a true interest cost as set forth on the Proposal, is hereby accepted. The Chairperson and Secretary or other appropriate officers of the District are authorized and directed to execute an acceptance of the Proposal on behalf of the District. The good faith deposit of the Purchaser shall be applied in accordance with the Official Notice of Sale, and any good faith deposits submitted by unsuccessful bidders shall be promptly returned. The Notes shall bear interest at the rates set forth on the Proposal.

Section 2. Terms of the Notes. The Notes shall be designated "General Obligation Promissory Notes, Series 2024B"; shall be issued in the aggregate principal amount of $6,190,000; shall be dated their date of issuance; shall be in the denomination of $5,000 or any integral multiple thereof; shall be numbered R-1 and upward; and shall bear interest at the rates per annum and mature on October 1 of each year, in the years and principal amounts as set forth on the Pricing Summary attached hereto as Exhibit D-1 and incorporated herein by this reference. Interest shall be payable semi-annually on April 1 and October 1 of each year commencing on October 1, 2024. Interest shall be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to the rules of the Municipal Securities Rulemaking Board. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as Exhibit D-2 and incorporated herein by this reference (the "Schedule").

Section 3. Redemption Provisions. The Notes are not subject to optional redemption.

Section 4. Form of the Notes. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit E and incorporated herein by this reference.

Section 5. Tax Provisions.

(A) Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and

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resources of the District are hereby irrevocably pledged, and there is hereby levied upon all of the taxable property of the District a direct annual irrepealable tax in the years 2024 through 2030 for the payments due in the years 2024 through 2031 in the amounts set forth on the Schedule. The amount of tax levied in the year 2024 shall be the total amount of debt service due on the Notes in the years 2024 and 2025; provided that the amount of such tax carried onto the tax rolls shall be abated by any amounts appropriated pursuant to subsection (D) below which are applied to payment of principal of or interest on the Notes in the year 2024.

(B) Tax Collection. So long as any part of the principal of or interest on the Notes remains unpaid, the District shall be and continue without power to repeal such levy or obstruct the collection of said tax until all such payments have been made or provided for. After the issuance of the Notes, said tax shall be, from year to year, carried onto the tax roll of the District and collected in addition to all other taxes and in the same manner and at the same time as other taxes of the District for said years are collected, except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus money in the Debt Service Fund Account created below.

(C) Additional Funds. If at any time there shall be on hand insufficient funds from the aforesaid tax levy to meet principal and/or interest payments on said Notes when due, the requisite amounts shall be paid from other funds of the District then available, which sums shall be replaced upon the collection of the taxes herein levied.

(D) Appropriation. The District hereby appropriates from taxes levied in anticipation of the issuance of the Notes, proceeds of the Notes or other funds of the District on hand a sum sufficient to be irrevocably deposited in the segregated Debt Service Fund Account created below and used to pay debt service on the Notes coming due in 2024 as set forth on the Schedule.

Section 6. Segregated Debt Service Fund Account.

(A) Creation and Deposits. There shall be and there hereby is established in the treasury of the District, if one has not already been created, a debt service fund, separate and distinct from every other fund, which shall be maintained in accordance with generally accepted accounting principles. Debt service or sinking funds established for obligations previously issued by the District may be considered as separate and distinct accounts within the debt service fund.

Within the debt service fund, there hereby is established a separate and distinct account designated as the "Debt Service Fund Account for General Obligation Promissory Notes, Series 2024B" (the "Debt Service Fund Account") and such account shall be maintained until the indebtedness evidenced by the Notes is fully paid or otherwise extinguished. There shall be deposited into the Debt Service Fund Account (i) all accrued interest received by the District at the time of delivery of and payment for the Notes; (ii) any premium which may be received by the District above the par value of the Notes and accrued interest thereon; (iii) all money raised by the taxes herein levied and any amounts appropriated for the specific purpose of meeting principal of and interest on the Notes when due; (iv) such other sums as may be necessary at any time to pay principal of and interest on the Notes when due; (v) surplus monies in the Borrowed

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Money Fund as specified below; and (vi) such further deposits as may be required by Section 67.11, Wisconsin Statutes.

(B) Use and Investment. No money shall be withdrawn from the Debt Service Fund Account and appropriated for any purpose other than the payment of principal of and interest on the Notes until all such principal and interest has been paid in full and the Notes canceled; provided (i) the funds to provide for each payment of principal of and interest on the Notes prior to the scheduled receipt of taxes from the next succeeding tax collection may be invested in direct obligations of the United States of America maturing in time to make such payments when they are due or in other investments permitted by law; and (ii) any funds over and above the amount of such principal and interest payments on the Notes may be used to reduce the next succeeding tax levy, or may, at the option of the District, be invested by purchasing the Notes as permitted by and subject to Section 67.11(2)(a), Wisconsin Statutes, or in permitted municipal investments under the pertinent provisions of the Wisconsin Statutes ("Permitted Investments"), which investments shall continue to be a part of the Debt Service Fund Account. Any investment of the Debt Service Fund Account shall at all times conform with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") and any applicable Treasury Regulations (the "Regulations").

(C) Remaining Monies. When all of the Notes have been paid in full and canceled, and all Permitted Investments disposed of, any money remaining in the Debt Service Fund Account shall be transferred and deposited in the general fund of the District, unless the District Board directs otherwise.

Section 7. Proceeds of the Notes; Segregated Borrowed Money Fund. The proceeds of the Notes (the "Note Proceeds") (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into a special fund (the "Borrowed Money Fund") separate and distinct from all other funds of the District and disbursed solely for the purpose or purposes for which borrowed. Monies in the Borrowed Money Fund may be temporarily invested in Permitted Investments. Any monies, including any income from Permitted Investments, remaining in the Borrowed Money Fund after the purpose or purposes for which the Notes have been issued have been accomplished, and, at any time, any monies as are not needed and which obviously thereafter cannot be needed for such purpose(s) shall be deposited in the Debt Service Fund Account.

Section 8. No Arbitrage. All investments made pursuant to this Resolution shall be Permitted Investments, but no such investment shall be made in such a manner as would cause the Notes to be "arbitrage bonds" within the meaning of Section 148 of the Code or the Regulations and an officer of the District, charged with the responsibility for issuing the Notes, shall certify as to facts, estimates, circumstances and reasonable expectations in existence on the date of delivery of the Notes to the Purchaser which will permit the conclusion that the Notes are not "arbitrage bonds," within the meaning of the Code or Regulations.

Section 9. Compliance with Federal Tax Laws. (a) The District represents and covenants that the projects financed by the Notes and the ownership, management and use of the projects will not cause the Notes to be "private activity bonds" within the meaning of Section

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141 of the Code. The District further covenants that it shall comply with the provisions of the Code to the extent necessary to maintain the tax-exempt status of the interest on the Notes including, if applicable, the rebate requirements of Section 148(f) of the Code. The District further covenants that it will not take any action, omit to take any action or permit the taking or omission of any action within its control (including, without limitation, making or permitting any use of the proceeds of the Notes) if taking, permitting or omitting to take such action would cause any of the Notes to be an arbitrage bond or a private activity bond within the meaning of the Code or would otherwise cause interest on the Notes to be included in the gross income of the recipients thereof for federal income tax purposes. The Secretary or other officer of the District charged with the responsibility of issuing the Notes shall provide an appropriate certificate of the District certifying that the District can and covenanting that it will comply with the provisions of the Code and Regulations.

(b) The District also covenants to use its best efforts to meet the requirements and restrictions of any different or additional federal legislation which may be made applicable to the Notes provided that in meeting such requirements the District will do so only to the extent consistent with the proceedings authorizing the Notes and the laws of the State of Wisconsin and to the extent that there is a reasonable period of time in which to comply.

Section 10. Execution of the Notes; Closing; Professional Services. The Notes shall be issued in printed form, executed on behalf of the District by the manual or facsimile signatures of the Chairperson and Secretary, authenticated, if required, by the Fiscal Agent (defined below), sealed with its official or corporate seal, if any, or a facsimile thereof, and delivered to the Purchaser upon payment to the District of the purchase price thereof, plus accrued interest to the date of delivery (the "Closing"). The facsimile signature of either of the officers executing the Notes may be imprinted on the Notes in lieu of the manual signature of the officer but, unless the District has contracted with a fiscal agent to authenticate the Notes, at least one of the signatures appearing on each Note shall be a manual signature. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the Closing, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until the Closing. The aforesaid officers are hereby authorized and directed to do all acts and execute and deliver the Notes and all such documents, certificates and acknowledgements as may be necessary and convenient to effectuate the Closing. The District hereby authorizes the officers and agents of the District to enter into, on its behalf, agreements and contracts in conjunction with the Notes, including but not limited to agreements and contracts for legal, trust, fiscal agency, disclosure and continuing disclosure, and rebate calculation services. Any such contract heretofore entered into in conjunction with the issuance of the Notes is hereby ratified and approved in all respects.

Section 11. Payment of the Notes; Fiscal Agent. The principal of and interest on the Notes shall be paid by the Secretary or the Treasurer (the "Fiscal Agent").

Section 12. Persons Treated as Owners; Transfer of Notes. The District shall cause books for the registration and for the transfer of the Notes to be kept by the Fiscal Agent. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be

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made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the Fiscal Agent, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the Chairperson and Secretary shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the Fiscal Agent shall record the name of each transferee in the registration book. No registration shall be made to bearer. The Fiscal Agent shall cancel any Note surrendered for transfer.

The District shall cooperate in any such transfer, and the Chairperson and Secretary are authorized to execute any new Note or Notes necessary to effect any such transfer.

Section 13. Record Date. The 15th day of the calendar month next preceding each interest payment date shall be the record date for the Notes (the "Record Date"). Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the District at the close of business on the Record Date.

Section 14. Utilization of The Depository Trust Company Book-Entry-Only System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the District agrees to the applicable provisions set forth in the Blanket Issuer Letter of Representations, which the Secretary or other authorized representative of the District is authorized and directed to execute and deliver to DTC on behalf of the District to the extent an effective Blanket Issuer Letter of Representations is not presently on file in the District office.

Section 15. Official Statement. The District Board hereby approves the Preliminary Official Statement with respect to the Notes and deems the Preliminary Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All actions taken by officers of the District in connection with the preparation of such Preliminary Official Statement and any addenda to it or final Official Statement are hereby ratified and approved. In connection with the Closing, the appropriate District official shall certify the Preliminary Official Statement and any addenda or final Official Statement. The Secretary shall cause copies of the Preliminary Official Statement and any addenda or final Official Statement to be distributed to the Purchaser.

Section 16. Undertaking to Provide Continuing Disclosure. The District hereby covenants and agrees, for the benefit of the owners of the Notes, to enter into a written undertaking (the "Undertaking") if required by the Rule to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events in accordance with the Rule. The Undertaking shall be enforceable by the owners of the Notes or by the Purchaser on behalf of such owners (provided that the rights of the owners and the Purchaser to enforce the Undertaking shall be limited to a right to obtain specific

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performance of the obligations thereunder and any failure by the District to comply with the provisions of the Undertaking shall not be an event of default with respect to the Notes).

To the extent required under the Rule, the Chairperson and Secretary, or other officer of the District charged with the responsibility for issuing the Notes, shall provide a Continuing Disclosure Certificate for inclusion in the transcript of proceedings, setting forth the details and terms of the District's Undertaking.

Section 17. Record Book. The Secretary shall provide and keep the transcript of proceedings as a separate record book (the "Record Book") and shall record a full and correct statement of every step or proceeding had or taken in the course of authorizing and issuing the Notes in the Record Book.

Section 18. Bond Insurance. If the Purchaser determines to obtain municipal bond insurance with respect to the Notes, the officers of the District are authorized to take all actions necessary to obtain such municipal bond insurance. The Chairperson and Secretary are authorized to agree to such additional provisions as the bond insurer may reasonably request and which are acceptable to the Chairperson and Secretary including provisions regarding restrictions on investment of Note proceeds, the payment procedure under the municipal bond insurance policy, the rights of the bond insurer in the event of default and payment of the Notes by the bond insurer and notices to be given to the bond insurer. In addition, any reference required by the bond insurer to the municipal bond insurance policy shall be made in the form of Note provided herein.

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Section 19. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted, approved and recorded April 17, 2024.

_____
Cathy A. Dworak
Chairperson

ATTEST:

_____
Gerald M. Worrick
Secretary

(SEAL)

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EXHIBIT A

Official Notice of Sale

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

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EXHIBIT B

Bid Tabulation

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

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EXHIBIT C

Winning Bid

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

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EXHIBIT D-1

Pricing Summary

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

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EXHIBIT D-2

Debt Service Schedule and Irrepealable Tax Levies

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

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EXHIBIT E

(Form of Note)

UNITED STATES OF AMERICA

REGISTERED	STATE OF WISCONSIN	DOLLARS
NO. R-___	NORTHEAST WISCONSIN TECHNICAL COLLEGE DISTRICT	$_____
	GENERAL OBLIGATION PROMISSORY NOTE, SERIES 2024B	

MATURITY DATE:	ORIGINAL DATE OF ISSUE:	INTEREST RATE:	CUSIP:
October 1, _____	May 6, 2024	____%	_____

DEPOSITORY OR ITS NOMINEE NAME: CEDE & CO.

PRINCIPAL AMOUNT: _____ THOUSAND DOLLARS
($_____)

FOR VALUE RECEIVED, the Northeast Wisconsin Technical College District, Brown, Door, Oconto, Kewaunee, Marinette, Florence, Shawano, Outagamie and Manitowoc Counties, Wisconsin (the "District"), hereby acknowledges itself to owe and promises to pay to the Depository or its Nominee Name (the "Depository") identified above (or to registered assigns), on the maturity date identified above, the principal amount identified above, and to pay interest thereon at the rate of interest per annum identified above, all subject to the provisions set forth herein regarding redemption prior to maturity. Interest shall be payable semi-annually on April 1 and October 1 of each year commencing on October 1, 2024 until the aforesaid principal amount is paid in full. Both the principal of and interest on this Note are payable to the registered owner in lawful money of the United States. Interest payable on any interest payment date shall be paid by wire transfer to the Depository in whose name this Note is registered on the Bond Register maintained by the Secretary or the Treasurer (the "Fiscal Agent") or any successor thereto at the close of business on the 15th day of the calendar month next preceding each interest payment date (the "Record Date"). This Note is payable as to principal upon presentation and surrender hereof at the office of the Fiscal Agent.

For the prompt payment of this Note together with interest hereon as aforesaid and for the levy of taxes sufficient for that purpose, the full faith, credit and resources of the District are hereby irrevocably pledged.

This Note is one of an issue of Notes aggregating the principal amount of $6,190,000, all of which are of like tenor, except as to denomination, interest rate and maturity date, issued by the District pursuant to the provisions of Section 67.12(12), Wisconsin Statutes, for the public purposes of paying the cost of building remodeling and improvement projects ($895,500); and the acquisition of movable equipment ($5,294,500), as authorized by resolutions adopted on February 14, 2024 and April 17, 2024. Said resolutions are recorded in the official minutes of the District Board for said dates.

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This Note is not subject to optional redemption.

It is hereby certified and recited that all conditions, things and acts required by law to exist or to be done prior to and in connection with the issuance of this Note have been done, have existed and have been performed in due form and time; that the aggregate indebtedness of the District, including this Note and others issued simultaneously herewith, does not exceed any limitation imposed by law or the Constitution of the State of Wisconsin; and that a direct annual irrepealable tax has been levied sufficient to pay this Note, together with the interest thereon, when and as payable.

This Note is transferable only upon the books of the District kept for that purpose at the office of the Fiscal Agent, only in the event that the Depository does not continue to act as depository for the Notes, and the District appoints another depository, upon surrender of the Note to the Fiscal Agent, by the registered owner in person or his duly authorized attorney, together with a written instrument of transfer (which may be endorsed hereon) satisfactory to the Fiscal Agent duly executed by the registered owner or his duly authorized attorney. Thereupon a new fully registered Note in the same aggregate principal amount shall be issued to the new depository in exchange therefor and upon the payment of a charge sufficient to reimburse the District for any tax, fee or other governmental charge required to be paid with respect to such registration. The Fiscal Agent shall not be obliged to make any transfer of the Notes after the Record Date. The Fiscal Agent and District may treat and consider the Depository in whose name this Note is registered as the absolute owner hereof for the purpose of receiving payment of, or on account of, the principal or redemption price hereof and interest due hereon and for all other purposes whatsoever. The Notes are issuable solely as negotiable, fully-registered Notes without coupons in the denomination of $5,000 or any integral multiple thereof.

No delay or omission on the part of the owner hereof to exercise any right hereunder shall impair such right or be considered as a waiver thereof or as a waiver of or acquiescence in any default hereunder.

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IN WITNESS WHEREOF, the Northeast Wisconsin Technical College District, Brown, Door, Oconto, Kewaunee, Marinette, Florence, Shawano, Outagamie and Manitowoc Counties, Wisconsin, by its governing body, has caused this Note to be executed for it and in its name by the manual or facsimile signatures of its duly qualified Chairperson and Secretary; and to be sealed with its official or corporate seal, if any, all as of the original date of issue specified above.

NORTHEAST WISCONSIN TECHNICAL COLLEGE DISTRICT, WISCONSIN

By: _____
Cathy A. Dworak
Chairperson

(SEAL)

By: _____
Gerald M. Worrick
Secretary

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ASSIGNMENT

FOR VALUE RECEIVED, the undersigned sells, assigns and transfers unto

_____

(Name and Address of Assignee)

_____

(Social Security or other Identifying Number of Assignee)

the within Note and all rights thereunder and hereby irrevocably constitutes and appoints _____, Legal Representative, to transfer said Note on the books kept for registration thereof, with full power of substitution in the premises.

Dated: _____

Signature Guaranteed:

_____ _____

(e.g. Bank, Trust Company or Securities Firm)

(Depository or Nominee Name)

NOTICE: This signature must correspond with the name of the Depository or Nominee Name as it appears upon the face of the within Note in every particular, without alteration or enlargement or any change whatever.

_____

(Authorized Officer)

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MARCH BOARD REPORT
Proposed Contract Training 2023/2024

Indistrict*

CLIENT NAME	CONTRACT DESCRIPTION	START DATE	EST REVENUE	EST EXPENSE	MARGIN
Multiple Recipient Local Gov	Tactical Response Instructor Mar 2024	3/4/2024	5,584.00	2,422.85	3,161.15
Brown County Sheriffs Department	BCSO- Firearms Training Spring 2024	3/20/2024	1,200.00	480.00	720.00
Austin Straubel Airport	Airport Initial Taser Training Mar 1, 2024	3/1/2024	150.00	0.00	150.00
Hobart Lawrence Police Dept	Firearms Hobart Lawrence March 2024	3/7/2024	100.00	40.00	60.00
REDI Transports	Redi Transports Firearms Mar 2024	3/25/2024	600.00	180.00	420.00
KI Bonduel	Emotional Intelligence 2024	3/7/2024	3,334.00	1,851.40	1,482.60
Brown County Community Treatment Center	BLS Refresher	3/14/2024	635.00	361.91	273.09
American Custom Metal Fab	CPR Heartsaver AED	3/14/2024	980.00	664.43	315.57
RGL Holdings Inc	Project Management March & April	3/20/2024	4,325.00	2,429.07	1,895.93
Door County Medical Center	2024 Mar-Nov Cardiac Quarterly DCMC	3/5/2024	915.00	511.39	403.61
NEW Industries Inc	G Code Spring 2024	3/7/2024	3,540.00	1,942.98	1,597.02
WI Medical College Green Bay	Sterile Technique Training	3/26/2024	1,465.00	861.38	603.62
Hatco Corp - Sturgeon Bay	2024 Spring TL2 & TL3	3/4/2024	12,000.00	6,497.00	5,503.00
Imperial Supplies	Product Training Mar 2024	3/20/2024	3,600.00	1,789.87	1,810.13
Brown County Sheriffs Department	BCSO Extended Range Times Mar 2024	3/20/2024	400.00	211.87	188.13
Carnivore Meat Co LLC	CPR Heartsaver AED & Heartsaver First Aid	3/20/2024	2,569.00	2,090.08	478.92
Forward Service Corp	CPR Heartsaver AED & First Aid	3/22/2024	2,216.50	1,778.63	437.87
Multiple Recipient Business & Industry	Forklift Operator Training_ March2024	3/1/2024	1,323.00	905.14	417.86
NextEra Energy Point Beach	PLC Training March 2024	3/13/2024	9,200.00	3,885.56	5,314.44
Gandrud Chevrolet	CDL Theory and Class A Auto with restrictions	3/1/2024	1,749.00	840.16	908.84
Roen Salvage Co	Weld Test	3/12/2024	2,230.00	1,224.62	1,005.38
Kitchen Fresh Foods	CDL Class B Auto for Matt Piiontkowski	3/5/2024	3,154.55	1,632.95	1,521.60
Hobart Lawrence Police Dept	Hobart/Lawrence PD FOF rounds and gear March 2024	3/11/2024	85.00	77.00	8.00
Green Bay Police Department	PADI- Evidence Recovery- GBPD- Mar 2024	3/28/2024	996.00	800.00	196.00
Multiple Recipient Business & Industry	OSHA 30 Hour General Industry_March 2024	3/18/2024	5,670.00	2,944.10	2,725.90
Multiple Recipient Business & Industry	OSHA 10 Hour General Industry_March 2024	3/25/2024	1,794.00	1,284.33	509.67
Multiple Recipient Business & Industry	Microsoft Excel_L1_ Micro Credential_March_2024	3/24/2024	745.00	319.62	425.38
Multiple Recipient Business & Industry	Microsoft Excel_L2_ Micro Credential_March_2024	3/24/2024	111.75	63.92	47.83
Fincantieri Marinette Marine Corp	Qualifications 3/11/24	3/11/2024	377.60	146.76	230.84
Trident Maritime Systems	Qualifications 3/15/24	3/15/2024	1,178.82	609.67	569.15
Fosber America Inc	PLC Training March 2024	3/29/2024	4,185.00	2,438.25	1,746.75
NIU National Safety Ed Center	OSHA #500 Spring 2024	3/12/2024	4,500.00	3,293.35	1,206.65
Family Services	Threat Awareness 3.28.24	3/28/2024	985.00	580.23	404.77
Trident Maritime Systems	Qualifications 3/19/24	3/19/2024	1,066.98	566.72	500.26
GB Packaging Inc DePere Shipping Cont.	Leadership Development Spring 2024	3/19/2024	8,425.00	5,047.60	3,377.40
Belmark Inc	ISO Audit	3/26/2024	2,415.00	1,446.55	968.45
	TOTAL		**$93,805.20**	**$52,219.39**	**$41,585.81**

Out of District

CLIENT NAME	CONTRACT DESCRIPTION	START DATE	EST REVENUE	EST EXPENSE	MARGIN
Municipal Electric Utilities Wisconsin	Watt-Hour Meter Institute 2024	3/25/2024	5,550.00	1,965.66	3,584.34
Kaukauna Family Dentistry	BLS Refresher	3/12/2024	605.00	335.31	269.69
Branch Fire and Rescue	Branch Fire Flashover Training Mar 2024	3/2/2024	2,250.00	1,258.40	991.60
Dept of Workforce Dev	CDL Class A Auto and Theory Sove Vilpigue	3/4/2024	4,220.63	2,259.42	1,961.21
	TOTAL		**$12,625.63**	**$5,818.79**	**$6,806.84**

Out of State**

CLIENT NAME	CONTRACT DESCRIPTION	START DATE	EST REVENUE	EST EXPENSE	MARGIN	FULL COST
LDR Worldwide	CDL Prep/Kopso 3-18-2024	3/18/2024	2,805.55	1,250.41	1,555.14	1,564.09
Trade Team	Qualifications 3/4 - 3/7/24	3/4/2024	4,280.89	2,395.77	1,885.12	3,027.00

*** Margin represents the difference of Estimated Revenue and Estimated Direct Contract Expenses.**

**** Estimated Revenue must be equal to or greater than Full Cost.**

MARCH BOARD REPORT
Proposed Contract Training 2023/2024

Trade Team	Qualifications 3/11 - 3/14/24	3/11/2024	3,448.07	1,585.04	1,863.03	1,972.25
Consolidated Marine Systems	Qualifications 3/11/24	3/11/2024	1,042.01	468.62	573.39	553.28
Trade Team	Qualifications 3/18 - 3/20/24	3/18/2024	776.94	393.78	383.16	508.16
Consolidated Marine Systems	Qualifications 3/18/24	3/18/2024	893.23	290.75	602.48	345.21
	TOTAL		**$13,246.69**	**$6,384.37**	**$6,862.32**	**$7,969.99**
Contract Total for March = 46	**MARCH CONTRACT TRAINING GRAND TOTAL**		**$119,677.52**	**$64,422.55**	**$55,254.97**	

*** Margin represents the difference of Estimated Revenue and Estimated Direct Contract Expenses.**
**** Estimated Revenue must be equal to or greater than Full Cost.**

NWTC Board Meeting Schedule – FY 2023-2024

Board Meeting Date	District Boards Association (State)	ACCT Conferences (National)	Other Activity Dates
July 10, 2023 (Monday) ***Green Bay Campus Boardroom***			
August 9, 2023 ***Green Bay CTED***			August 22, 2023 Board Retreat Location: Lodge Kohler
September 20, 2023 ***Shawano RLC***			
October 18, 2023 (Set Tax Levy) ***Green Bay Campus Boardroom***	October 25-28, 2023 District Board Fall Meeting WCTC – Pewaukee	October 9-12, 2023 ACCT Leadership Congress Las Vegas, NV	
November 15, 2023 ***Green Bay Campus Boardroom***			
December 13, 2023 ***Green Bay Campus Boardroom***			December 18, 2023 Green Bay Graduation
January 10, 2024 ***Green Bay Campus Boardroom***	January 26, 2024 District Board Winter Meeting Zoom		
February 14, 2024 ***Green Bay Campus Boardroom***		February 4-7, 2024 ACCT Legislative Summit Washington, DC	
March 11, 2024 Board Appointment Meeting & Public Hearing			Dworak, Mayer, Robinson
March 15, 2024 ***Sturgeon Bay Campus***	March 22-23, 2024 District Board Spring Meeting Nicolet College		
April 17, 2024 Capital & Operational Budget ***Green Bay Campus Boardroom***			April 24, 2024 Student Awards Ceremony Green Bay Commons
May 6, 2024 Board Appointment Meeting & Public Hearing			Mayer
May 8, 2024 Budget Hearing & Adoption of Budget ***Green Bay Campus Boardroom***			<u>Graduations</u>: May 14, 2024 – Sturgeon Bay May 15, 2024 – Green Bay May 16, 2024 - Marinette
June 12, 2024 ***Marinette Campus***			GED/HSED Graduation TBD
July 8, 2024 - Monday ***Green Bay Campus Boardroom***			